## **OUR MISSION**

To protect consumers through licensing, consumer education, and enforcement of the Professional Fiduciaries Act and promote and uphold competency and ethical standards across the profession.



BUSINESS, CONSUMER SERVICES AND HOUSING AGENCYGAVIN NEWSOM, GOVERNORDEPARTMENT OF CONSUMER AFFAIRSPROFESSIONAL FIDUCIARIES BUREAU1625 North Market Blvd., Suite S-209, Sacramento, CA 95834P (916) 574-7340F (916) 574-8645www.fiduciary.ca.gov



#### Professional Fiduciaries Bureau (Bureau) Advisory Committee Meeting Wednesday, March 15, 2023

#### **Meeting Minutes**

<u>Committee Members Present</u> Bertha Sanchez Hayden, Chair Denise Nelesen, Vice Chair Elizabeth Ichikawa Chi Elder, Chair James Moore

Committee Members Absent Wendy Hatch

Department of Consumer Affairs (DCA) Staff Present Rebecca May, Bureau Chief Angela Cuadra, Bureau Program Analyst Helen Geoffroy, DCA Legal Counsel

1) Call to Order – Bertha Sanchez Hayden, Chair

Ms. Sanchez Hayden called the meeting to order at 10 a.m. and stated the meeting was being held via WebEx and webcast with no physical public locations pursuant to Government Code section 11133.

2) Roll Call & Establishment of Quorum - Bertha Sanchez Hayden, Chair

Ms. Cuadra called roll. Committee members: Ms. Sanchez Hayden, Ms. Nelesen, Ms. Elder, Ms. Ichikawa, and Mr. Moore were present via WebEx. Ms. Hatch was absent. A quorum was established with five members present.

3) Advisory Committee, Bureau Chief, Staff and Legal Counsel Introductions -

Committee members, Bureau staff, and legal counsel introduced themselves.

4) Public Comment on Items Not on the Agenda -

Public Comment: None.

5) Reading of the Professional Fiduciaries Bureau Mission Statement – Rebecca May, Bureau Chief

Ms. May read the Bureau's mission statement.

Public Comment: None.

6) Discussion and Approval of the Amended Advisory Committee Meeting Minutes from September 14, 2022 – Angela Cuadra, Program Analyst

Ms. Sanchez Hayden stated Bureau staff had noted two incorrectly written dates on the approved September 14, 2022, committee meeting minutes. Ms. Elder motioned to approve the amended September 14, 2022, meeting minutes. Ms. Nelesen seconded the motion. There was no discussion from the committee members. A vote by roll call was made: Ms. Sanchez Hayden, Ms. Nelesen, Ms. Elder, Mr. Moore, and Ms. Ichikawa were in favor and the motion carried with five votes. Ms. Cuadra stated the amended minutes would be posted to the website.

Public Comment: None.

7) Discussion and Approval of the Advisory Committee Meeting Minutes from December 7, 2022 – Bertha Sanchez Hayden, Chair

Ms. Sanchez Hayden asked committee members if they had any edits to the December 7, 2022, meeting minutes. Ms. Nelesen motioned to approve the minutes and allow Bureau staff to make non-substantive edits as needed. Mr. Moore seconded the motion. There was no discussion from the committee members. A vote by roll call was made: Ms. Sanchez Hayden, Ms. Elder, Mr. Moore and Ms. Ichikawa were in favor and the motion carried with five votes. Ms. Cuadra stated the minutes would be posted to the website as written.

Public Comment: None.

8) Update from the Director's Office - DCA Executive Staff

Melissa Gear, Deputy Director for Board and Bureau Relations, provided an update on the Department's Diversity, Equity, and Inclusion (DEI) Steering Committee and said the committee has focus its efforts on providing training opportunities. She stated that all DCA staff would receive DEI training within the next few months, DCA executive officers and bureau chiefs would receive a training on March 21 on how DEI applies to DCA leaders and regulators, and that and ongoing training opportunities would be available to all DCA staff. She also noted that DCA would assist the Bureau in updating its strategic plan to include DEI goals and objectives. Ms. Gear reminded Committee members to complete their required trainings, including Board Member Orientation Training and Sexual Harassment and Prevention Training which is specifically required this year. She also provided an update on the current Bagley-Keene Open Meeting Act exemptions which will end on June 30, at which time board and bureau meetings will return to in-person. Ms. Gear congratulated Ms. Elder on her reappointment to the Advisory Committee and wished Ms. May good luck with the sunset review hearing the following day.

Public Comment: None.

9) Budget Report – DCA Budget Analyst

Harmony DeFilippo, DCA Budget Analyst, presented the budget report which includes current and projected revenues and expenditures and the Bureau's fund condition. Based on FY 22/23 fiscal month (FM) 7 projections, she noted that expenditures have increased in personnel services and attorney general (AG) costs. For FY 22/23, the Bureau is expected to expend \$714k of which \$440k is spent on personnel services and \$274k on operating expenses and equipment.

Ms. DeFilippo noted the fund condition is based on the 22/23 Governor's Budget, has been updated with FM 7 projections, reflects FY 21/22 actual revenue and expenditures and includes a view of five outyears. The Bureau began FY 21/22 with a fund balance of \$345k and collected \$614k in revenue. The Bureau's expected revenue for FY 22/23 is \$621k. She noted that revenue is projected "static" in the current budget year and outyears. The Bureau's current FY 22/23 expenditures are expected to be \$714k. The fund condition shows the Bureau fully expending its appropriation ongoing. If the Bureau does not expend its full appropriation, any savings would remain in the bureau's fund, helping the fund balance. She noted future legislative mandates may require the Bureau to request additional resources through the annual budget process which would increase cost pressures on the Bureau's fund.

Ms. DeFilippo stated the fund balance reserve reflects funds remaining in reserve at the end of a given FY. She noted the Bureau has a statutory fund balance limit of 24 months; however, three to six months is considered sufficient. She stated that the Bureau's fund balance is declining due to a structural imbalance due to increased expenditures outweighing revenue and that this imbalance is expected to increase and accelerate in FY 23/24, causing insolvency in FY 24/25. She noted the Bureau's costs are expected to increase as a result of new legislative mandates pursuant to AB 1194, which drastically exacerbated the Bureau's structural deficit. She stated the Bureau will need to take action to address the structural imbalance and can do so by raising fees in regulation. Ms. DeFilippo noted Bureau staff has been working with DCA to identify ways to reduce or eliminate the structural imbalance to ensure the Bureau remains solvent and able to meet its licensing and enforcement mandates.

Public Comment: None.

#### 10)Legislative Update and Discussion – DCA Legislative Analyst

Daryl Holloway, DCA Legislative Analyst, reviewed the legislative calendar and provided information regarding bills on the agenda. Ms. Nelesen asked about the likelihood of these bills moving through the process, to which Mr. Holloway said it is very early in the legislative session and therefore too early to tell. He further added that bills are subject to being amended or being held. Ms. May agreed and said we would know more about the disposition of these specific bills in the fall and added that AB 1262 would likely be amended to make changes to the Professional Fiduciaries Act in response to the sunset review process.

Public Comment: None.

11)Bureau Updates - Rebecca May, Bureau Chief

- Application Licensing and Enforcement Statistics Ms. May presented licensing and enforcement statistics from July 1, 2022, through January 31, 2023.
- Outreach Events Ms. May noted she recently attended a senior fraud event hosted by Shasta County District Attorney in Redding and has plans to meet with a local group of licensees in San Luis Obispo County next month. She encouraged meeting attendees to email the Bureau regarding outreach events.
- E-Newsletter Ms. May stated the most recent newsletter was posted to the Bureau's website and disseminated via the interested parties email list in January. She said that staff is currently putting together the next newsletter and encouraged meeting attendees to email suggested items for the newsletter to the Bureau. She stated that the newsletter always includes legislative and regulatory updates, along with information on licensure requirements.
- Strategic Plan Ms. May stated that the Bureau's 2023 to 2026 Strategic Plan was finalized in January, posted to the Bureau's website, and disseminated to the Bureau's interested parties email list. She said that she plans to bring objectives from the Strategic Plan to upcoming Advisory Committee meetings for discussion.
- Sunset Review Ms. May provided an update regarding the sunset review process. She stated she would be representing the Bureau before the Senate and Assembly Business and Profession Committees the following day and fielding questions regarding the Bureau's functions. She also stated that the Director of DCA would also be there representing the Department. She stated that she anticipates that the

Bureau's financial situation and pending fee increase would be discussed. She expressed appreciation that legislative staff had been receptive to working through the issued identified by the Bureau in the sunset report. She also stated that she did not anticipate any decisions would be made at the hearing but that the hearing would serve as a good way to convey the importance of the Bureau and the vulnerable population it serves. She promised to continue providing updates to the Advisory Committee as the sunset process continues.

- Website updates Ms. May stated that information and application forms regarding the new inactive and retired license statuses have been added to the Bureau's website. She also stated that a more prominent "Join Our Email List" button was added to the Bureau's website.
- Bill Implementation AB 465 and AB 1194 Ms. May stated that Bureau staff spends a lot of effort in ensuring recent legislation is implemented. The Bureau promulgated regulations to codify the new requirements of AB 465 into existing regulations. The Bureau also updated its forms and the Bureau's website, sent a notice about the new requirements to the Bureau's interested parties list, updated social media, added information about the bill to the newsletter, and has fielded questions from licensees about the new requirements. As it relates to AB 1194, the Bureau has been mailing non-compliance letters to licensees who have not posted fee schedules to their websites and noted the high success rate of compliance. Ms May stated that the Bureau also mailed letters regarding AB 1194 requirements to all 58 county courts and disseminated information regarding AB 1194 to the interested parties email list, in the newsletter, and via social media.

Ms. Nelesen noted she was happy to see the timeline for closing complaints had decreased since the last meeting. Ms. May stated the Bureau aims to close complaints within 365 days, with some complaints closing quickly and others taking longer depending on the complexity. Ms. May noted however that given two complaints from FY 18/19 are pending, the average days to close complaints will increase significantly when those two complaints finally close.

Ms. Elder thanked Ms. May for ensuring the Legislature, through the sunset review process, knows the fiscal impact of AB 1194 to the Bureau, the potential impact to the vulnerable population served by the Bureau and the potential barrier to entry into the profession. She also expressed appreciation for how the Bureau provides enforcement data by year as it helps to better understand how a few outliers shape the overall enforcement timelines.

Public Comment: None.

12) Approved Rulemakings Update - Rebecca May, Bureau Chief

Ms. May reported that the Office of Administrative Law approved the Bureau's cultural competency regulation on December 28, 2022, which became effective January 1, 2023, the same day the statute became effective. She noted the regulation codified statutory requirements into existing regulation. Ms. May stated that she will continue to provide regulatory updates at future meetings and that notices of any rulemakings are disseminated via the interested parties email list.

Public Comment: None.

13)Presentation on Bagley-Keene Open Meeting Act – Helen Geoffroy, DCA Legal

Ms. Geoffrey provided an overview of Bagley-Keene Open Meeting Act requirements for the Advisory Committee. Ms. Elder asked if a meeting can still be held if the meeting loses its quorum after it has started. Ms. Geoffrey responded that a quorum is necessary if business is being discussed and if lost, the remaining members can listen but cannot discuss or vote.

Public Comment: None.

14)Future Agenda Items -

Ms. Cuadra noted that the bureau chief had asked to include strategic planning items on future agendas.

Public Comment: None.

15)Future Meeting Dates

- Wednesday, June 21, 2023
- Wednesday, September 20, 2023
- Wednesday, December 13, 2023

Committee members did not mention any scheduling conflicts for the future dates and were asked to contact Ms. Cuadra if any conflicts arise. Ms. May noted that the June 21 meeting would be held via Webex; however, anticipates the September 20 and December 13 meetings will be held in person in Sacramento.

Public Comment: None.

16)Adjournment – The meeting was adjourned at 11:12 a.m.

#### 3108 - Professional Fiduciaries Bureau Fund Analysis of Fund Condition (Dollars in Thousands)

2023-24 Governor's Budget with FM 10 Projections

	ctuals 21-22	CY 2022-23		2	BY 023-24	BY +1 024-25	BY +2 025-26
BEGINNING BALANCE	\$ 343	\$	311	\$	183	\$ 237	\$ -292
Prior Year Adjustment	\$ 2	\$	0	\$	0	\$ 0	\$ 0
Adjusted Beginning Balance	\$ 345	\$	311	\$	183	\$ 237	\$ -292
REVENUES, TRANSFERS AND OTHER ADJUSTMENTS							
Revenues							
4121200 - Delinquent fees	\$ 3	\$	4	\$	4	\$ 4	\$ 4
4127400 - Renewal fees	\$ 503	\$	538	\$	538	\$ 538	\$ 538
4129200 - Other regulatory fees	\$ 11	\$	22	\$	22	\$ 22	\$ 22
4129400 - Other regulatory licenses and permits	\$ 95	\$	78	\$	78	\$ 78	\$ 78
4163000 - Income from surplus money investments	\$ 2	\$	6	\$	0	\$ 0	\$ 0
Totals, Revenues	\$ 614	\$	648	\$	642	\$ 642	\$ 642
Transfers to Other Funds							
Loan from Fund (0421) per CS 14.00, Budget Act of 2022	\$ 0	\$	0	\$	550	\$ 0	\$ 0
Loan repayment from Fund (3108) to Fund (0421) per CS 14.00, Budget Act of 2022	\$ 0	\$	0	\$	0	\$ 0	\$ -550
Totals, Transfers and Other Adjustments	\$ -25	\$	0	\$	550	\$ 0	\$ -550
TOTALS, REVENUES, TRANSFERS AND OTHER ADJUSTMENTS	\$ 589	\$	648	\$	1,192	\$ 642	\$ 92
TOTAL RESOURCES	\$ 934	\$	959	\$	1,375	\$ 879	\$ -200
Expenditures:							
1111 Department of Consumer Affairs Regulatory Boards, Bureaus, Divisions (State Operations)	\$ 572	\$	724	\$	1,092	\$ 1,125	\$ 1,159
9892 Supplemental Pension Payments (State Operations)	\$ 12	\$	12	\$	8	\$ 8	\$ 0
9900 Statewide General Administrative Expenditures (Pro Rata) (State Operations)	\$ 39	\$	40	\$	38	\$ 38	\$ 38
TOTALS, EXPENDITURES AND EXPENDITURE ADJUSTMENTS	\$ 623	\$	776	\$	1,138	\$ 1,171	\$ 1,197
FUND BALANCE							
Reserve for economic uncertainties	\$ 311	\$	183	\$	237	\$ -292	\$ -1,396
Months in Reserve	4.8		1.9		2.4	-2.9	-14.0
NOTES:	 			]			

Assumes workload and revenue projections are realized in BY +1 and ongoing.
Expenditure growth projected at 3% beginning BY +1.
\$550k CS 14 loan identified in BY pending a fee increase.

Prepared 6.8.2023

#### **Department of Consumer Affairs**

Expenditure Projection Report Professional Fiduciaries Bureau Reporting Structure(s): 11117000 Support Fiscal Month: 10 Fiscal Year: 2022 - 2023 Run Date: 06/08/2023

#### PERSONAL SERVICES

Fiscal Code Line Item	PY Budget	PY FM13	Budget	Current Month	YTD	Encumbrance	YTD + Encumbrance	Projections to Year End	Balance
5100 PERMANENT POSITIONS	\$223,000	\$256,844	\$341,000	\$23,481	\$232,429	\$0	\$232,429	\$279,391	\$61,609
5100 TEMPORARY POSITIONS	\$22,000	\$7,476	\$22,000	\$0	\$0	\$0	\$0	\$0	\$22,000
5105-5108 PER DIEM, OVERTIME, & LUMP SUM	\$0	\$0	\$0	\$300	\$800	\$0	\$800	\$11,528	-\$11,528
5150 STAFF BENEFITS	\$137,000	\$130,917	\$228,000	\$12,645	\$132,363	\$0	\$132,363	\$159,106	\$68,894
PERSONAL SERVICES	\$382,000	\$395,238	\$591,000	\$36,426	\$365,592	\$0	\$365,592	\$450,025	\$140,975

#### **OPERATING EXPENSES & EQUIPMENT**

Fiscal Code	Line Item	PY Budget	PY FM13	Budget	Current Month	YTD	Encumbrance	YTD + Encumbrance	Projections to Year End	Balance
5301 GENERAL EXPENSE		\$2,000	\$160	\$10,000	\$0	\$883	\$0	\$883	\$1,033	\$8,967
5302 PRINTING		\$1,000	\$1,449	\$4,000	-\$3,132	\$1,048	\$707	\$1,755	\$1,900	\$2,100
5304 COMMUNICATIONS		\$1,000	\$562	\$4,000	\$188	\$2,443	\$0	\$2,443	\$3,324	\$676
5306 POSTAGE		\$2,000	\$136	\$4,000	\$194	\$454	\$0	\$454	\$454	\$3,546
5308 INSURANCE		\$0	\$5	\$0	\$0	\$6	\$0	\$6	\$6	-\$6
53202-204 IN STATE TRAVEL		\$4,000	\$0	\$9,000	\$0	\$0	\$0	\$0	\$300	\$8,700
5322 TRAINING		\$1,000	\$0	\$3,000	\$0	\$0	\$0	\$0	\$0	\$3,000
5324 FACILITIES		\$40,000	\$42,935	\$51,000	\$4,744	\$37,097	\$7,079	\$44,177	\$44,177	\$6,823
53402-53403 C/P SERVICES (	INTERNAL)	\$78,000	\$4,990	\$199,000	\$4,449	\$22,490	\$0	\$22,490	\$67,626	\$131,374
53404-53405 C/P SERVICES (	EXTERNAL)	\$10,000	\$7,341	\$35,000	\$0	\$6,160	\$200	\$6,360	\$6,560	\$28,440
5342 DEPARTMENT PRORAT	A	\$125,000	\$118,967	\$141,000	\$38,250	\$141,000	\$0	\$141,000	\$141,000	\$0
5342 DEPARTMENTAL SERV	ICES	\$4,000	\$76	\$4,000	\$10	\$39	\$0	\$39	\$80	\$3,920
5344 CONSOLIDATED DATA O	ENTERS	\$0	\$0	\$6,000	\$0	\$0	\$0	\$0	\$1,188	\$4,812
5346 INFORMATION TECHNO	LOGY	\$1,000	\$519	\$1,000	\$0	\$0	\$529	\$529	\$529	\$471
5362-5368 EQUIPMENT		\$0	\$289	\$16,000	\$203	\$340	\$0	\$340	\$5,340	\$10,660
<b>OPERATING EXPENSES &amp; EQ</b>	UIPMENT	\$269,000	\$177,428	\$487,000	\$44,904	\$211,961	\$8,515	\$220,476	\$273,517	\$213,483
OVERALL TOTALS		\$651,000	\$572,665	\$1,078,000	\$81,330	\$577,553	\$8,515	\$586,068	\$723,542	\$354,458
REIMBURSMENTS		-\$1,000		-\$1,000					\$0	
OVERALL NET TOTALS		\$650,000	\$572,665	\$1,077,000	\$81,330	\$577,553	\$8,515	\$586,068	\$723,542	\$353,458

32.82%

# Professional Fiduciaries Bureau June 21, 2023 Legislative Update

#### Important Dates

- June 2- Last day for each house to pass bills introduced in that house.
- June 15-Budget must be passed by midnight.
- July 14- Summer recess begins, provided budget bill has been passed.
- Aug 14- Legislature reconvenes from summer recess.

#### 2023 Legislation Related to the Bureau

## AB 1262 (Committee on Business and Professions) Professional Fiduciaries.

Status: In the Assembly, Amended 4/20/2023.

This bill would extend the sunset date of the Professional Fiduciaries Bureau from January 1, 2024, to January 1, 2028. It would also make various statutory revisions in response to issues raised in the Bureau's sunset review process.

#### **<u>SB 232</u>** (Niello) Mental health services: gravely disabled.

**Status:** Held in the Senate Committee on Health and Judiciary, may be acted upon Jan 2024.

This bill would expand the definition of "gravely disabled" in the Lanterman-Petris-Short Act to include conditions wherein an individual is incapable of making informed decisions about, or provide for, their own medical care or other personal needs and, as a result, that person is at risk of substantial bodily harm, dangerous worsening of a concomitant serious physical illness, or significant psychiatric deterioration. This bill would also specify that "gravely disabled" includes conditions in which a person is unable to provide informed consent to treatment due to anosognosia.

#### **<u>SB 280</u>** (Laird) Review of conservatorships: care plans.

Status: Referred to the Assembly Judiciary Committee.

Beginning January 1, 2025, this bill would require conservators to submit care plans at specific times, to specific individuals, and would impose civil penalties and sanctions on a conservator for failure to do so. It would also require the Judicial Council to develop a mandatory standardized form for the care plan and would make the care plans confidential and limit public access.

#### <u>SB 544</u> (Laird) Bagley-Keene Open Meeting Act: teleconferencing.

Status: Referred to the Assembly.

This bill would, among other things, remove existing teleconference requirements within the Bagley-Keene Open Meeting Act and instead require a state body to provide a means for the public to remotely hear audio of the meeting, remotely observe the meeting, or attend the meeting by providing on the posted agenda: a teleconference phone number, an internet website or other online platform, and a physical address for at least one site, including, if available, access equivalent to the access for a member of the state body participating remotely. This bill would also revise the Bagley-Keene Open Meeting Act to no longer require members of the public to have the opportunity to address the state body directly at each teleconference location and instead require the specific means of access to the meeting to be included in the meeting notice.





## LICENSING AND ENFORCEMENT STATISTICS JULY 1, 2022-MARCH 31, 2023

#### LICENSING STATISTICS FISCAL YEAR 2022–23

#### TOTAL LICENSES ISSUED SINCE JULY 1, 2008

#### 1,364

NUMBER OF ACTIVE LICENSES AS OF MARCH 31, 2023

#### 848

#### **APPLICATIONS**

Initial Applications Received FY 22–23: 47

Initial Licenses Issued FY 22-23: 39

#### PROCESSING TIME FOR COMPLETE APPLICATIONS

#### Quarter 1 (July–Sep):

35 days from receipt to approval to sit for exam 15 days from passing exam to issuance of license

#### Quarter 2 (Oct–Dec):

16 days from receipt to approval to sit for exam16 days from passing exam to issuance of license

#### Quarter 3 (Jan–Mar):

17 days from receipt to approval to sit for exam9 days from passing exam to issuance of license

#### RENEWALS

#### **Renewals Processed:**

Quarter 1 (July–Sep): 189 Quarter 2 (Oct–Dec): 214 Quarter 3 (Jan–Mar): 184 **TOTAL: 587** 

#### **Processing Timeline:**

Quarter 1 (July–Sep): 15 days Quarter 2 (Oct–Dec): 19 days Quarter 3 (Jan–Mar): 11 days

#### ENFORCEMENT STATISTICS FISCAL YEAR 2022-23

#### **COMPLAINTS RECEIVED**

111

#### COMPLAINTS CLOSED

Opened in FY 18–19: 1 Opened in FY 19–20: 2 Opened in FY 20–21: 10 Opened in FY 21–22: 53 Opened in FY 22–23: 62

#### TOTAL CLOSED: 128

#### AVERAGE DAYS TO CLOSE

#### 207

#### COMPLAINTS PENDING

Opened in FY 18–19: 1 Opened in FY 19–20: 0 Opened in FY 20–21: 6 Opened in FY 21–22: 22 Opened in FY 22–23: 49 **TOTAL PENDING: 78** 

#### **CITATIONS ISSUED**

23

ATTORNEY GENERAL CASES INITIATED

8





PDE\_23-197

## OUTREACH EVENTS

#### Since the last Advisory meeting

• April 28, 2023 – Local licensee monthly meetup, San Luis Obispo, CA

## Upcoming Events

• None

#### DEPARTMENT OF CONSUMER AFFAIRS TITLE 16. PROFESSIONAL AND VOCATIONAL REGULATIONS DIVISION 3. PROFESSIONAL FIDUCIARIES BUREAU

## NOTICE OF PROPOSED REGULATORY ACTION CONCERNING: Fee Increase and Initial Licensure Period

**NOTICE IS HEREBY GIVEN** that the Professional Fiduciaries Bureau (Bureau) is proposing to take the action described in the Informative Digest below, after considering all comments, objections, and recommendations regarding the proposed action.

#### **PUBLIC HEARING**

Any person interested may present statements or arguments orally or in writing relevant to the action proposed at a hearing to be held at:

Department of Consumer Affairs 1625 North Market Blvd 1st Floor Hearing Room, Suite # S-102 Sacramento, CA 95834 Thursday, August 3, 2023 10 a.m.

#### WRITTEN COMMENT PERIOD

Written comments relevant to the action proposed, including those sent by mail, facsimile, or e-mail to the addresses listed under "Contact Person" in this Notice, must be **received by the Bureau at its office no later than Wednesday, August 2, 2023, by 5 p.m.**, or must be received by the Bureau at the hearing.

#### AUTHORITY AND REFERENCE

Pursuant to the authority vested by section(s) 6517 and 6538 of the Business and Professions Code (BPC), and to implement, interpret, or make specific BPC section(s) 6592, the Bureau is considering amending section(s) 4428, 4568, 4575, and 4580 of title 16 of the California Code of Regulations (CCR).

#### INFORMATIVE DIGEST / POLICY STATEMENT OVERVIEW

This regulatory proposal will amend Title 16 CCR sections 4428, 4568, 4575, and 4580.

The amendments to regulations through this proposed rulemaking are as follows:

CCR 4428(a) will clarify that an initial professional fiduciary license expires 12 months after issuance; will remove provisions aligning an initial license expiration date with the licensee's birth month; and, will remove the provision that no license shall be issued for less than 12 months or more than 24 months.

CCR 4428(b) will delete a cross-reference to CCR 4580 related to proration of initial licensing fees.

CCR 4568(c)(1) will clarify that the initial license period for an inactive license reinstated to active is 12 months.

CCR 4575 (c)(1) will clarify that the initial license period for a retired license reinstated to active is 12 months.

CCR 4580(a) will increase the fee for an initial application to take the licensing examination from \$400 to \$600 commencing January 1, 2024.

CCR 4580(b) will increase the fee for an initial license from \$600 to \$1,300, . CCR 4580(b) is also being amended to clarify that the increased fee amount will apply to applicants who pass the examination described in section 4500 on or after January 1, 2024. CCR 4580(b) will also remove a reference to the proration of initial licensing fees.

CCR 4580(c) will increase the fee for a renewal license application from \$700 to \$1,300. Section 4580(c) is also being amended to clarify the increased renewal fee will be effective for licenses expiring on March 31, 2024.

CCR 4580(f)(3) will increase the fee for the reinstatement of an inactive license to active from \$700 to \$1,300 commencing January 1, 2024. CCR 4580(f)(3) will also remove a reference to the proration of initial licensing fees.

CCR 4580(g)(2) will increase the fee for the reinstatement of a retired license to active from \$700 to 1,300 commencing January 1, 2024. CCR 4580(g)(2) will also remove a reference to the proration of initial licensing fees.

## Anticipated Benefits of Proposal

This regulatory proposal will allow the Bureau to remain solvent while implementing new statutory requirements and continuing to carry out its consumer protection mandate. This regulatory proposal will also clarify that the duration of an initial license shall not exceed 12 months better align it to existing statute. This alignment will also reduce up-front costs for licensees, improving access to licensure, and will simplify the licensing system by keeping the same length of time for initial licenses and renewal licenses.

This regulatory proposal does not affect the health and welfare of California residents, worker safety, or the state's environment.

#### Evaluation of Consistency and Compatibility with Existing State Regulations

During the process of developing this regulatory proposal, the Bureau has conducted a search of any similar regulations on these topics and has concluded that these regulations are neither duplicative, inconsistent, nor incompatible with existing state regulations.

#### DISCLOSURES REGARDING THIS PROPOSED ACTION

The Bureau has made the following initial determinations:

#### FISCAL IMPACT ESTIMATES

**Fiscal Impact on Public Agencies Including Costs or Savings to State Agencies or Costs/Savings in Federal Funding to the State:** The Bureau indicates because the fees are already being assessed and the proposed regulations only increase the fee amount levels, no additional workload costs are anticipated.

The Bureau estimates the proposed regulations will increase revenues by approximately \$509,900 per year. The proposed fee levels are projected to result in total annual revenues of approximately \$1,104,600 per year and up to \$11,046,000 over a ten-year period.

The Bureau notes, because the inactive and retired license status designation recently became effective in January 2023, the Bureau does not currently have sufficient data to provide an estimate of individuals that may opt to reinstate and does not have fiscal workload or revenue estimates related to license reinstatement at this time.

The Bureau estimates one-time information technology (IT) costs of \$4,000 to update cashiering and accounting software. Any IT costs will be absorbed within existing resources.

These regulations will not result any costs or savings in federal funding to the state.

## Nondiscretionary Costs/Savings to Local Agencies: None

Local Mandate: None

#### Cost to any Local Agency or School District for which Government Code Sections 17500 - 17630 Require Reimbursement: None

## **BUSINESS IMPACT ESTIMATES**

The Bureau has made the initial determination that the proposed regulatory action to increase fees may have significant statewide adverse economic impact directly affecting business, including the ability of California businesses to compete with businesses in other states; specifically, professional fiduciaries. The Bureau has made the initial determination that the proposed regulatory action to set an initial license period to one year and omit references to a prorated license fee would not have significant statewide adverse economic impact directly affecting business, including the ability of California businesses in other states; specifically, professional fiduciaries fee would not have significant statewide adverse economic impact directly affecting business, including the ability of California businesses to compete with businesses in other states; specifically, professional fiduciaries.

Without increasing fees, the Bureau will not be able to sufficiently implement the new requirements of Chapter 417, Statutes of 2021 (AB 1194) or meet its consumer protection mandate. This initial determination is based on the following:

- The fee for an initial application would increase by 50 percent. This amount may be prohibitive for new applicants who may decide to pursue another profession with a lower barrier to entry.
- The fee for an initial license application would increase by 117 percent. This amount may be prohibitive for new applicants who may decide to pursue another profession with a lower barrier to entry.
- The fees for a renewal license application, reinstatement from inactive to active, and reinstatement from retired to active would increase by 86 percent. This amount may be prohibitive for licensees who carry a small case load or who do not meet the threshold number of clients requiring licensure. These licensees may choose not to renew due to the increase, which may negatively impact the Bureau's revenue.

The following types of businesses would be affected:

• Professional fiduciaries

The following reporting, recordkeeping or other compliance requirements are projected to result from the proposed action:

• None

The Bureau considered proposed alternatives that would lessen any adverse economic impact on business and invites you to submit such proposals. Submissions may include the following considerations:

- (A) The establishment of differing compliance or reporting requirements or timetables that take into account the resources available to businesses.
- (B) Consolidation or simplification of compliance and reporting requirements for businesses.
- (C) The use of performance standards rather than prescriptive standards.
- (D) Exemption or partial exemption from the regulatory requirements for businesses.

The rulemaking file includes the facts, evidence, documents, testimony, and/or other evidence which supports this determination.

## Cost Impact on Representative Private Person or Business

The cost impacts that a representative private person or business would necessarily incur in reasonable compliance with the proposed action and that are known to the Bureau follow. The regulations will increase Bureau application and license fees as follows:

- Application: \$400 to \$600
- Initial License: \$600 to \$1,300
- Renewal License: \$700 to \$1,300
- Reinstatement from Inactive to Active: \$700 to \$1,300
- Reinstatement from Retired to Active: \$700 to \$1,300

## RESULTS OF ECONOMIC IMPACT ASSESSMENT / ANALYSIS:

## Impact on Jobs / Businesses

The Bureau has made the initial determination that the proposed regulatory action will not have any impact on the creation of jobs or new businesses or the elimination of jobs or existing businesses or the expansion of businesses in the State of California.

#### **Benefits of Regulation**

The Bureau has determined that this regulatory proposal will have the following benefits to the health and welfare of California residents, worker safety and state's environment:

This regulatory proposal would benefit the welfare of California residents because it would preserve the Bureau's fiscal solvency allowing it to continue protecting consumers through the licensing and regulation of professional fiduciaries.

This regulatory proposal does not affect worker safety because it is unrelated to worker safety.

This regulatory proposal does not affect the state's environment because it is unrelated to the environment.

#### **Business Reporting Requirements**

The regulatory action does not require businesses to file a report with the Bureau.

#### **Effect on Small Business**

The Bureau has made the initial determination that the proposed regulatory action to raise fees may negatively impact small businesses as the proposal would increase the application fee by \$200; the initial license fee by \$700; the renewal license fee by \$600; the reinstatement of an inactive license to active by \$600; and, the reinstatement of a retired license to active by \$600. The Bureau has made the initial determination that the proposed regulatory action to set an initial license period to one year and omit references to a prorated license fee would not have any impact on small business.

Without increasing fees, the Bureau will not be able to sufficiently implement the new requirements of AB 1194 or meet its consumer protection mandate.

#### Significant Effect on Housing Costs: None

#### **CONSIDERATION OF ALTERNATIVES**

In accordance with Government Code section 11346.5, subdivision (a)(13), the Bureau must determine that no reasonable alternative it considered to the regulation or that has otherwise been identified and brought to its attention would be more effective in carrying out the purpose for which the action is proposed; would be as effective and less burdensome to affected private persons than the proposal described in this Notice; or would be more cost-effective to affected private persons and equally effective in implementing the statutory policy or other provision of law.

Any interested person may submit comments to the Bureau in writing relevant to the above determinations at 1625 North Market Blvd., Suite S-209, Sacramento, California 95834.

## AVAILABILITY OF STATEMENT OF REASONS AND RULEMAKING FILE

The Bureau has compiled a record for this regulatory action, which includes the Initial Statement of Reasons (ISOR), proposed regulatory text, and all the information on which this proposal is based. This material is contained in the rulemaking file and is available for public inspection upon request to the contact persons named in this notice.

## TEXT OF PROPOSAL

Copies of the exact language of the proposed regulations, any document incorporated by reference, the ISOR, and all of the information upon which the proposal is based, may be obtained upon request from the Bureau at 1625 North Market Blvd., Suite S-209, Sacramento, California 95834.

## AVAILABILITY OF CHANGED OR MODIFIED TEXT

After considering all timely and relevant comments, the Bureau, upon its own motion or at the request of any interested party, may thereafter adopt the proposals substantially as described below or may modify such proposals if such modifications are sufficiently related to the original text. With the exception of technical or grammatical changes, the full text of any modified proposal, with the modifications clearly indicated, will be available for review and written comment for 15 days prior to its adoption from the person designated in this Notice as the Contact Person and will be mailed to those persons who submit written or oral testimony related to this proposal or who have requested notification of any changes to the proposal.

# AVAILABILITY AND LOCATION OF THE FINAL STATEMENT OF REASONS AND RULEMAKING FILE

All the information upon which the proposed regulations are based is contained in the rulemaking file which is available for public inspection by contacting the person named below.

You may obtain a copy of the Final Statement of Reasons once it has been prepared by making a written request to the Contact Person named below or by accessing the website listed below.

## **CONTACT PERSONS**

Inquiries or comments concerning the proposed rulemaking action may be addressed to:

Notice of Proposed Action Fee Increase and Initial Licensure Period

Name:	Angela Cuadra
Address:	Professional Fiduciaries Bureau
	1625 North Market Blvd., Suite S-209
	Sacramento, CA 95834
Telephone No.:	916-574-7498
Fax No.:	916-574-8645
E-Mail Address:	angela.cuadra@dca.ca.gov

The backup contact person is:

Name:	Rebecca May
Address:	Professional Fiduciaries Bureau
	1625 North Market Blvd., Suite S-209
	Sacramento, CA 95834
Telephone No.:	916-574-7340
Fax No.:	916-574-8645
E-Mail Address:	rebecca.may@dca.ca.gov

#### AVAILABILITY OF DOCUMENTS ON THE INTERNET

Copies of the Notice of Proposed Actions, the ISOR, and the text of the regulations with modifications noted, as well as the Final Statement of Reasons when completed, and modified text, if any, can be accessed through the Bureau's website at https://fiduciary.ca.gov/laws\_regs/index.shtml.

#### TITLE 16 PROFESSIONAL FIDUCIARIES BUREAU DEPARTMENT OF CONSUMER AFFAIRS

#### **INITIAL STATEMENT OF REASONS**

Hearing date: Thursday, August 3, 2023

Subject Matter of Proposed Regulations: Fee Increase and Initial Licensure Period

Sections Affected: This regulatory action amends sections 4428, 4568, 4575, and 4580 of Division 41 of Title 16 of the California Code of Regulations.

#### **INTRODUCTION**

The Professional Fiduciaries Bureau (Bureau) was created within the Department of Consumer Affairs (Department) by the Professional Fiduciaries Act (Chapter 6 [commencing with section 6500] of Division 3 of the Business and Professions Code) (Act), added by Chapter 491 of the Statutes of 2006 (SB 1550, Figueroa) as part of the Omnibus Conservatorship and Guardianship Reform Act of 2006 (Chapters 490-93, Statutes of 2006 [SB 1116, Scott; SB 1550, Figueroa; SB 1716, Bowen; AB 1363, Jones]), to protect the "increasing number of people in the state [who] are unable to provide properly for their personal needs, manage their financial resources, or resist fraud or undue influence as well as fiscal, emotional, and physical harm," and are therefore vulnerable to neglect or physical, emotional, or financial abuse by professional fiduciaries. (Chapter 491, Statutes of 2006, § 2.) The Act defines the "professional fiduciaries" who are subject to its provisions to include guardians, conservators, trustees, personal representatives of a decedent's estate, and agents under durable power of attorney, with certain exceptions. (Business and Professions Code sections 6501 and 6530 [BPC §§ 6501, 6530].) The Act makes the Bureau responsible for licensing and regulating professional fiduciaries and enforcing licensing requirements. (BPC §§ 6510, 6518.) As of January 31, 2023, the Bureau licenses and regulates approximately 847 professional fiduciaries actively engaged in the profession as guardians, conservators, trustees, personal representatives of a decedent's estate, and agents under durable power of attorney. This number fluctuates each month as applicants become newly licensed and current licensees retire or otherwise stop practicing. The Bureau has issued 1,355 licenses total as of January 31, 2023.

The protection of the public is the Bureau's highest priority in exercising its licensing, regulatory, and disciplinary functions. (BPC § 6516.) The Bureau protects persons who seek and receive professional fiduciary services by, among other things, ensuring that licenses are issued only to eligible and qualified applicants (BPC §§ 29.5, 144, 480, 494.5, 6518, 6533, 6533.5, 6536, 6538, 6540); ensuring that licensees receive continuing education (BPC §§ 166, 6518, 6538, 6540, 6541); requiring licensees to submit an annual statement and ongoing reports with information confirming their

continued fitness for licensure (BPC § 6561; California Code of Regulations, title 16, section 4544 [16 CCR § 4544]); investigating complaints against licensees (BPC §§ 108, 129, 464(c), 6580); disciplining licensees for violations of the Act (BPC §§ 108, 118, 125.9, 141, 490, 6580, 6583, 6584); maintaining a file on each license and making certain information on the license publicly available, such as disciplinary history and license status (BPC §§ 27, 6534, 6580); and informing the public of its functions (BPC § 129(e)). BPC section 6517 gives the Bureau authority to "adopt, amend, or repeal ... regulations necessary to enable the [B]ureau to carry into effect the provisions of law relating to [the Act]."

Applicants seeking licensure as a professional fiduciary must submit an application fee, meet certain educational and/or experience requirements, pass a licensing examination, submit fingerprints, submit an application, and take 30 hours of pre-licensure coursework, among other requirements (BPC 6533). After meeting all requirements and passing the examination, an applicant must submit an initial license fee. Once licensed, a licensee must comply with various ongoing requirements including completing 15 hours of continuing education courses each year, submitting an annual statement, and paying an annual renewal fee. (BPC §§ 6538(b), 6541(b).) Licenses expire on the last day of the licensee's birth month and the duration of an initial license is between 12 and 24 months (16 CCR § 4428). A professional fiduciary license expires one year after issue date [BPC § 6541 (a)]

Similar to other professional licensing programs under the Department, the Bureau is funded by licensing and renewal fees and does not draw any monies from the state's General Fund. The Bureau's application, initial licensure and licensure renewal fees have not increased since the Bureau began issuing licenses in 2008, despite steady and significant rising costs of doing business including increased salaries and benefits, increased attorney general fees, increased pro rata, increased office rent, etc.

Recent legislation (AB 1194 [Chapter 417, Statutes of 2021]) made significant changes to the Act. AB 1194 requires licensees, beginning January 1, 2023, to post a fee schedule to their internet website, if they have an internet website; or to provide a fee schedule to prospective clients prior to contracting for their services; or to provide a fee schedule upon request. AB 1194 also requires the Bureau to impose sanctions for certain violations of the Act upon a finding that the licensee breached a fiduciary or legal duty to a client that caused physical or financial harm or mental suffering or abused an elder or a dependent adult as defined by the Welfare and Institutions Code (WIC). AB 1194 further requires the revocation of a license upon finding that a licensee knowingly, intentionally, or willfully engaged in acts constituting abuse under WIC or caused serious harm through gross negligence or gross incompetence. Further, AB 1194 requires the court to the Bureau if it has imposed a penalty on a professional fiduciary, removed a professional fiduciary as a conservator or guardian for cause, or determined that a professional fiduciary has abused a conservatee.

#### PROBLEM BEING ADDRESSED AND PURPOSE

#### Problems Being Addressed:

#### Fee Increase

AB 1194 amended BPC sections 6580 and 6563, significantly increasing the Bureau's anticipated enforcement workload and associated enforcement costs. These new requirements will significantly increase the number of complaints received by the Bureau and their ensuing investigations, which necessitates additional staffing and enforcement resources to support the expected increases in Attorney General (AG) and Subject Matter Expert (SME) costs.

The Bureau assumes the following increases:

- Significantly increased number of complaints received from the public resulting in more investigations,
- Increased number of investigations as a result of reports from probate courts,
- Increased overall ongoing workload related to investigations and enforcement or disciplinary action, and,
- Increased AG and SME costs and other costs associated with administrative proceedings.

The Bureau currently employs only one Associate Governmental Program Analyst (AGPA) to investigate enforcement complaints and the current complaint volume is approximately 130 complaints per year. As a result of AB 1194, the Bureau estimates an additional 81 complaints per year and ensuing investigations and enforcement actions with various degrees of complexity.

Pursuant to AB 1194, BPC section 6563 (b) requires licensees to provide a fee schedule to prospective clients before contracting for their services or upon request, while BPC section 6563 (a) requires licensees who have an internet website to post a schedule of their fees on their internet website. The Bureau anticipates receiving three complaints per month, or 36 complaints per year, alleging failure to provide a fee schedule as required by 6563 (b). The Bureau anticipates opening 30 complaints for licensees who have not updated their websites to include a fee schedule, pursuant to 6563 (a).

BPC section 6580 requires the Bureau to impose sanctions on a licensee for breach of fiduciary duty that caused harm to a client or if the licensee abuses an elder or dependent adult. Further, this section requires the Bureau to revoke the license of an individual who knowingly, intentionally, or willfully breached a fiduciary duty to an elder or dependent adult that constitutes abuse of the client or caused serious physical or financial harm or mental suffering to a client through gross negligence or incompetence. AB 1194 requires the courts to notify the Bureau if the court imposes a penalty on a

licensee, removes a professional fiduciary conservator for cause, or if it determines that a licensee has abused a conservatee.

The Bureau anticipates opening an additional 15 complaints per year as a result of BPC section 6580, either received through reports from the court or by other persons or entities. This assumption is based on receiving approximately one or two cases per month, on average. It is estimated that approximately 11 of the 15 complaints (75 percent) will require a referral to the AG for disciplinary action.

Implementing the new requirements under AB 1194 cannot be absorbed under the Bureau's current resources. The Bureau was granted new spending authority via a budget change proposal (BCP) in the Budget Act of 2022 (Chapter 43, Statutes of 2022) to implement AB 1194.

While the BCP authorizes the Bureau to expend monies to implement AB 1194, the lack of sufficient reserve amounts in the Professional Fiduciaries Fund (Fund), and an insufficient revenue stream from licensing and renewal fees, creates an imbalanced fund condition whereby annual expenditures exceed revenues. This structural imbalance will lead to the Bureau's insolvency by fiscal year (FY) 2023-24 if additional funding via a fee increase is not obtained.

Further, it creates insufficient resources to enable the Bureau to carry out its consumer protection mandate. These proposed regulations will increase application, initial license, and renewal fees to narrow the structural imbalance between revenues and expenditures, provide the Bureau with adequate resources to implement AB 1194, and ensure reasonable reserves levels for the future.

The Bureau's reserve is decreasing and with the increased costs due to the amended statute, the Bureau is currently scheduled to become insolvent as early as FY 2024-2025 unless a fee increase is implemented through this proposed regulation.

#### Initial Licensure Period

While determining the new fee amounts and drafting this proposed regulation, the Bureau noted existing regulations related to the duration of an initial license and associated proration of initial licensing fees could better align with current statute. Current regulations provide that license expiration is tied to the licensee's birth month, and accordingly an initial license is issued for a duration of 12 to 24 months and a prorated initial licensing fee is collected from the applicant.

The initial regulatory intent for tying license expiration date to the licensee's birth month was to better distribute workload throughout the year for Bureau staff when the Bureau was created in 2007 which is no longer the case.

When the Bureau was set to begin issuing licenses in July 2008, an initial group would

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have been set to renew their licenses at roughly the same time had they all expired one year from issuance. For that reason, the birth month-based method of determining the initial length of licensure was appropriate to spread the license renewal workload throughout the year. Over time, licensing applications became more evenly distributed throughout the year, making a 12-month initial license period more feasible.

Through this proposed rulemaking, the Bureau is seeking to move to a 12-month period for all initial licenses. This change will have several positive impacts. First, this change, in concert with the proposed revisions in this regulation to remove fee proration, will reduce the total license fees due at the time of initial licensure. As opposed to the existing system, which requires an up-front payment of both the first 12 months' worth of license fees and a prorated amount, the proposed language would require payment for only 12 months.

This will improve access to licensure by reducing the length of the initial licensure period a licensee must pay for prior to being issued a license. This will also improve renewal compliance by making the initial licensure period the same length as the renewal period. Licensees will have an easier time understanding when their initial license period ends, which may lead to improved retention or a reduction in delinquencies.

Consequently, the Bureau seeks to clarify through this regulation that the duration of an initial license shall not exceed 12 months, better aligning it to existing statute.

#### Purpose:

The Bureau proposes to amend California Code of Regulations (CCR) section 4580 to increase the fee for an initial application, initial license, and license renewal for the Bureau to implement the new requirements under AB 1194, ensure the Bureau remains solvent, and ensures the Bureau is able to carry out its consumer protection mandate. The Bureau also proposes to amend CCR sections 4428, 4568, 4575, and 4580 to align current regulations more closely to existing statute related to the duration of an initial license.

#### NECESSITY OF EACH ADOPTION, AMENDMENT, OR REPEAL

Each provision of the proposed regulation is necessary to carry out the above-described purpose and address the above-described problem for the reasons below. Except as otherwise expressly provided, references to a section are references to that section of the proposed regulation.

#### I. <u>Calculation of Appropriate Fee Amounts</u>

The fee increases in this regulatory proposal are distributed among five fee types: application, initial license, license renewal, and reinstatement to active licensure by inactive or retired licensees. These increases are intended to maintain the Bureau's solvency, as revenues have not kept pace with increasing costs of doing business, and to adequately implement the new requirements established by AB 1194. While all five fee types must be increased, the Bureau does not anticipate any AB 1194 related costs to be associated with applicants, as reflected in the Fiscal Impact Assessment section of this Initial Statement of Reasons. Accordingly, the overall increase for initial licensure, license renewal, and reinstatement to active licensure by inactive or retired licensees is higher than the overall increase for applications. Rationale for each increase is provided below.

To determine the appropriate level fees for application, initial licensure, license renewal fees, and reinstatement to active licensure by inactive or retired licensees, the Bureau conducted a workload analysis (attachment [1]) and evaluated its fund condition (attachment 2). These documents were compiled and prepared with the assistance of the Department of Consumer Affairs.

The Bureau's analysis is a traditional driver-based cost model used to calculate the appropriate fee amounts to eliminate the current structural imbalance and help to ensure fund solvency. It is based on the principle of determining all direct and indirect cost inputs at an operational level and application volumes. The proposed fee amounts will allow the Bureau to fully recover projected costs and ensure ongoing operations.

The workload analysis (attachment 1) identifies the workload tasks associated with the processing of applications (page 1), the processing of initial licenses (page 2), and the processing of license renewals (page 3). These calculations are also further described in the Economic Impact Assessment portion of this Initial Statement of Reasons.

The Bureau's workload analysis concluded the total cost of processing an application to be \$601. The proposed fee for application in this rulemaking is \$600, reflecting those costs. Similarly, the workload analysis concluded a total cost of \$1,311 for initial licensing, leading the Bureau to propose a \$1,300 fee for initial license, and a total cost of \$1,320 for renewal licensing, leading to the proposal of a \$1,300 fee for renewal. The costs for reinstating an inactive or retired license to active mirrors the costs for renewals.

The workload analysis for the initial license renewal, and reinstatement from inactive or retired to active fees includes both a breakdown of the tasks for initial licensure and renewal processing, but also includes an item for "Enforcement-Related Cost Allocation." The Enforcement-Related Cost Allocation represents the Bureau's costs not directly associated with initial license or renewal processing. The sum of the sub-total costs and the Enforcement-Related Cost Allocation represents the total fees necessary to offset the Bureau's task-related costs and its current structural imbalance. The Enforcement-Related Cost Allocation is described in the Fiscal Impact section of this Initial Statement of Reasons.

The Fund Condition Statement (attachment 2) shows two scenarios: 1) FY 23/24 Governor's Budget (GB) – Status Quo), and 2) FY 23/24 GB Baseline with revenue and expenditure updates and fee increases effective January 1, 2024.

This proposal is intended to eliminate the structural imbalance by aligning the Bureau's revenues with projected expenditures. The impacts of the proposed fee increases in this rulemaking are also described in further detail in the Economic Impact Assessment and Fiscal Impact Assessment sections of this Initial Statement of Reasons.

This proposal and projected revenues and expenditures do not take into account future unforeseen expenses outside of the Bureau's control including: future legislative mandates or extraordinary enforcement costs. However, consumer protection is the highest priority for the Bureau in exercising its licensing, regulatory and disciplinary functions. This regulatory proposal is necessary to ensure the Bureau maintains sufficient financial resources to continue these functions essential to consumer protection.

#### II. Clarify Initial Licensure Duration

These amendments would provide that a license issued by the Bureau expires 12 months after it has been issued. These amendments would also remove provisions specifying that the duration of an initial license is between 12 and 24 months and that initial license fees are prorated to align licensure expiration dates with the licensee's birth month. Currently, when an applicant has passed the examination and is eligible for a license, the Bureau informs the potential licensee they have met the qualifications to be licensed as a professional fiduciary and provides a prorated calculation of the initial licensing fee, pursuant to both section 4428(a) and 4580(b). Per CCR section 4428(a), the initial license expiration occurs on the last day of the month in which the licensee's second birthday occurs after license issuance.

Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." While tying initial licensure expiration to the licensee's birth month and prorating fees accordingly was intended to better distribute workload throughout the year when the Bureau was established in 2007, it is no longer necessary for the reasons set forth in the Problems Being Addressed section of this Initial Statement of Reasons.

Establishing a one-year duration for the initial license period would not only align regulation closer to BPC 6541, it would also simplify the calculation of the initial fee for both the Bureau and the applicant promoting compliance. Further, this amendment would add clarity and consistency to the initial licensure process by permitting an applicant to pay the annual fee without an additional prorated cost.

III. <u>Amend 16 CCR Section 4428:</u> Duration of Initial License Period; First License Renewal Date; Proration of Initial License Fee; Continued Education Requirements for Initial License Period.

## a. <u>Title</u>

Proposed Change: Rename the regulation "Duration of Initial License Period."

<u>Rationale:</u> This is a clarifying change that would accurately reflect the regulation as amended. Portions of the existing language relating to the first license renewal date and the proration of the license fee have been removed through this proposed regulation. The existing section does not appear to relate directly to continuing education; that portion of the title is removed to allow the regulation to more accurately reflect its contents.

## b. Subdivision (a)

<u>Proposed Change</u>: Remove "To adjust the duration of the initial license period setting the renewal date for each licensee, a...", add "A" before "professional fiduciary's..." and insert "twelve (12) months after the license was issued."

Rationale: The deletion of the provision directing the Bureau to adjust the duration of the initial license period is necessary to conform regulations to statute. Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." These amendments conform the regulation to comply with the statute. These amendments provide a simplified licensure process for clarity and consistency. The addition of "A" before "professional fiduciary's..." is needed for grammatical correctness and is non-substantive.

<u>Proposed Change</u>: Remove "No license shall be issued for less than twelve (12) or more than 24 months."

<u>Rationale</u>: This deletion is necessary to conform regulations to statute. Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." This amendment ensures the regulation is consistent with statute because it removes language from regulations allowing for an issuance period greater than 12 months.

## c. Subdivision (b)

Proposed Change: Remove "The initial license fee shall be prorated as required in Section 4580."

<u>Rationale</u>: This deletion is necessary to conform regulations to statute. Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." As a license cannot be issued less than or more than one year, a prorated fee is not necessary. The proration language present in Section 4580 is also being deleted through this proposed rulemaking as described below in this Initial Statement of Reasons.

IV. <u>Amend 16 CCR Section 4568: Reinstatement of Inactive License to Active</u> <u>Status; Duration of Initial License Period Post-Reinstatement; Reinstatement</u> <u>Fee; Continuing Education Requirements for Initial Period</u>.

#### a. Title

<u>Proposed Change</u>: Rename the regulation "Reinstatement of Inactive License to Active Status."

<u>Rationale</u>: This is a clarifying change that would accurately reflect the regulation as amended, to include the deletions and additions in this regulatory proposal.

#### b. Subdivision (c)

Proposed Change: Add "twelve (12) months" and delete "adjusted."

<u>Rationale</u>: This is a clarifying change that would comply with BPC Section 6541 and accurately reflect the proposed amendments to Section 4428. This change is being made for the same reasons described in the rationale for the changes to Section 4428 in this Initial Statement of Reasons.

- V. <u>Amend 16 CCR Section 4575: Reinstatement of Retired License to Active</u> <u>Status; Duration of Initial License Period Post-Reinstatement; Reinstatement</u> <u>Fee; Continuing Education Requirements for Initial Period</u>.
  - a. Title

<u>Proposed Change</u>: Rename the regulation "Reinstatement of Retired License to Active Status."

<u>Rationale</u>: This is a clarifying change that would accurately reflect the regulation as amended, to include the deletions and additions in this regulatory proposal.

#### b. Subdivision (c)

Proposed Change: Add "twelve (12) months" and delete "adjusted."

<u>Rationale</u>: This is a clarifying change that would comply with BPC 6541 and accurately reflect the proposed amendments to Section 4428. This change is being made for the same reasons described in the rationale for the changes to Section 4428 in this Initial Statement of Reasons.

#### VI. Amend 16 CCR Section 4580: Fees

## a. Subdivision (a)

<u>Proposed Change</u>: Add the language "Commencing January 1, 2024, the application fee for a professional fiduciary license shall be six hundred dollars (\$600)."

<u>Rationale</u>: This addition of "commencing January 1, 2024" is necessary to establish the date application fees will increase. It will provide lead time for applicants to prepare for the fee increase. The Bureau has chosen the date of January 1, 2024, as the effective date of the application fee increase to address the structural imbalance mentioned above in this Initial Statement of Reasons, and to give the general public an easy-to-remember date for the change. This date is the same as the initial licensing fee increase described below. The Bureau also anticipates the January 1, 2024, date to coincide with the expected approval date of this proposed rulemaking.

Increasing the Bureau's application fee is necessary to allow the Bureau to remain solvent. The process by which the Bureau calculated the necessary amount of this proposed fee is described above in section I, "Calculation of Fee Amounts" in this Initial Statement of Reasons. The Bureau has not increased its fees since it began issuing licenses in 2008, despite the annual cost increases including, but not limited to: personal services, operating expenses and equipment, and a significant increase in attorney general fees. Without raising the application fee, along with initial and renewal fees, the Bureau is currently projected to become insolvent in FY 24/25.

#### b. Subdivision (b)

<u>Proposed Change</u>: Add "For applicants who pass the licensing examination described in section 4500 prior to January 1, 2024, the" and strike "The".

<u>Rationale</u>: This change is necessary to establish a date that initial licensing fees will increase. By establishing a date, it will provide advanced notice to applicants who have not yet passed the license examination of the pending fee increase.

Prior to being issued a license, an applicant must take and pass a licensing examination as described in 16 CCR section 4500. In practice, an applicant takes the examination and is notified immediately of their passage or failure and the score is reported to the Bureau electronically. The Bureau then generates a letter informing the potential licensee they have met the qualifications to be licensed as a professional fiduciary and provides the fee amount for initial licensure.

By aligning the implementation date of the new initial licensing fee amount with the date the applicant passes the licensing examination, the general public will understand when in the initial licensure process the increase in fee will affect them. This will also ensure that any irregularity in reporting the examination results does not result in the imposition of a higher fee, as the fee is defined by the date of passage, and not by the date of reporting to the Bureau, or by the date the Bureau notifies the applicant. The date January 1, 2024 has been chosen to address the structural imbalance mentioned above in this Initial Statement of Reasons, and to give the general public an easy-to-remember date for the change. This date is the same as the application fee increase described above. The Bureau also anticipates the January 1, 2024, date to coincide with the expected approval date of this proposed rulemaking.

<u>Proposed change</u>: Remove the language, "plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period to set the renewal date for each licensee as provided in Section 4428."

Rationale: This is a clarifying change that more closely align the Bureau's regulations with BPC Section 6541 and accurately reflect the proposed amendments to Section 4428. Pursuant to BPC Section 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." The proposed amendments to Section 4428 omit a prorated renewal fee, rendering this provision of Section 4580 unnecessary and inaccurate. This change to Section 4580 would not only align regulation closer to BPC 6541, it would also simplify the calculation of the initial fee for both the Bureau and the applicant promoting compliance. Further, this amendment would add clarity and consistency to the initial licensure process by permitting an applicant to pay the annual fee without an additional prorated cost. As noted in the Problems Being Addressed section of this Initial Statement of Reasons, removing the proration requirement reduces the total time of the initial licensure period, improving access to licensure by reducing the amount of time for which a fee is due on initial licensure.

In practice, individuals who pass the examination and apply for licensure prior to January 1, 2024, will pay the lower initial fee amount (\$700) and pay a pro-rated amount for an initial license. Individuals who pass the examination and apply for licensure after January 1, 2024, will pay the increased initial license fee (\$1,300) for a 12-month initial license. The Bureau anticipates a small group of individuals may pass the examination prior to January 1, 2024, but not submit an application until after January 1, 2024, resulting in the payment of the lower amount (\$700) for a 12-month initial license. While the proration provisions would no longer apply to this small group, it presents no discernable loss or disadvantage and instead would greatly simplify the calculation of their initial fees while still allowing them to pay the lower amount (\$700).

<u>Proposed Change</u>: Add the language "For applicants who pass the examination described in section 4500 on or after January 1, 2024, the initial license fee shall be one thousand three hundred (\$1300)."

<u>Rationale</u>: Increasing the Bureau's initial license fee is necessary to allow the Bureau to remain solvent and to ensure adequate implementation of AB 1194. The process by which the Bureau calculated the necessary amount of this proposed fee is described

above in section I, "Calculation of Fee Amounts" in this Initial Statement of Reasons. The Bureau has not increased its fees since it began issuing licenses in 2008, despite the ever-rising cost of business including, but not limited to: salaries, benefits, rent, and attorney general fees. AB 1194 added substantial workload and enforcement cost pressures to the Bureau financial situation and without raising fees, the Bureau faces insolvency in FY 24/25.

## c. Subdivision (c)

Proposed Change: Add "For licenses which expire before March 31, 2024, the" and strike "The".

Rationale: This language clarifies that the new fee amounts apply to licenses that expire on March 31, 2024, and beyond. Presuming this regulatory proposal is effective on January 1, 2024, licensees with a March 31 expiration date will receive advanced notice allowing sufficient time to prepare for the fee increase. Unlike the start date for application and initial license fee increases that are based on a specific calendar day, January 1, 2024, the fee increase for renewals correlates to a specific expiration date, March 31, 2024. Professional fiduciary licenses expire at the end of the licensee's birth month pursuant to CCR 4428. Tying the start date to a license expiration date and not a calendar date, ensures parity among licensees in shouldering the fee increase, avoiding a scenario in which two licensees with the same expiration date pay different amounts simply because one decided to pay early. Additional rationale for the selection of this start date for increased renewal fees is provided below.

<u>Proposed Change</u>: Increase renewal fees from \$700 to \$1,300 by adding "For licenses which expire on March 31, 2024, and after, the renewal fee for a license, except for an inactive license, shall be one thousand three hundred dollars (\$1,300)."

Rationale: This change is necessary to establish a date that renewal licensing fees will increase. Setting the renewal fee increase date for March 31, 2024, considers a likely January 1, 2024, implementation date for this regulatory proposal and how this implementation date coincides with the mailing of renewal payment coupons to licensees. Licensees are mailed a renewal payment coupon approximately 60 days prior to the expiration of their license which occurs on the last day of their birth month. The coupon states the fee amount and serves as a form for the licensee to self-certify they have completed their continuing education requirements as a prerequisite for license renewal. Licensees sign and return the coupon to the Bureau with payment.

Further, the March 31, 2024, date is the closest possible expiration date to the proposed effective date of this regulatory proposal (January 1, 2024) that allows sufficient time for the Bureau to execute internal changes necessary to request and accept the new fee amounts from licensees. For licenses that expire on March 31, the payment coupon is mailed approximately February 1. The month of January is sufficient to ensure the

Bureau has updated the payment coupon and its IT systems can accept payments at the new amounts.

The language added in the new sentence reading "the renewal fee for a license, except for an inactive license" is identical to the existing language of subdivision (c). This is added to clarify that the fee in effect for licenses expiring before, on, and after March 31, 2024 does not apply to inactive license renewals, consistent with the existing regulation. Fees for inactive licenses are described at 16 CCR section 4580(f).

Increasing the Bureau's license renewal fee is necessary to allow the Bureau to remain solvent and to ensure adequate implementation of AB 1194. The process by which the Bureau calculated the necessary amount of this proposed fee is described above in section I, "Calculation of Fee Amounts" in this Initial Statement of Reasons. The Bureau has not increased its fees since it began issuing licenses in 2008, despite the everrising cost of business including, but not limited to: salaries, benefits, rent, and attorney general fees. AB 1194 added substantial workload and enforcement cost pressures to the Bureau financial situation and without raising fees, the Bureau faces insolvency in FY 24/25.

## d. Subdivision (f)(3)

<u>Proposed change</u>: Remove "for the first twelve (12) months plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period to set the renewal date for each licensee as provided in Section 4428."

<u>Rationale</u>: This is a clarifying change that would comply with BPC 6541 and accurately reflect the proposed amendments to Section 4428. Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." The proposed amendments to Section 4428 omit a prorated renewal fee, rendering this provision of Section 4580 unnecessary and inaccurate. Further, the rationale for these changes mirrors the rationale for the changes made to Section 4580(b) discussed above in this Initial Statement of Reasons.

Proposed Change: Adding "Commencing January 1, 2024, the fee for reinstatement of an inactive license to active status shall be one thousand three hundred dollars (\$1,300)."

<u>Rationale</u>: This addition of "commencing January 1, 2024" is necessary to establish the date the fee for reinstatement of an inactive license to active will increase. It will provide lead time in preparing for a fee increase for inactive licensees wishing to return to active licensure. This date is the same as the initial licensing fee and initial application fee increases described above. The Bureau also anticipates the January 1, 2024, date to coincide with the expected approval date of this proposed rulemaking.

While the revenue generated specifically from inactive licenses returning to active negligibly impacts the Bureau's solvency issues, mirroring the increased fee amount to renewal fees ensures parity among licensees as all licensees would pay the same amount to hold an active license. It would prevent one group of licensees from potentially subsidizing the regulation of another group of licensees.

### e. Subdivision (g)(2)

<u>Proposed change</u>: Remove "for the first twelve (12) months plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period to set the renewal date for each licensee as provided in Section 4575."

Rationale: This is a clarifying change that would comply with BPC 6541 and accurately reflect the proposed amendments to Section 4575. Pursuant to BPC 6541, "A license shall expire one year after it was issued on the last day of the month in which it was issued." The proposed amendments to Section 4575 omit a prorated renewal fee, rendering this provision of Section 4580 unnecessary and inaccurate. Further, the rationale for these changes mirrors the rationale for the changes made to Section 4580(b) discussed above in this Initial Statement of Reasons.

<u>Proposed change</u>: Adding "Commencing January 1, 2024, the fee for reinstatement of a retired license to active status shall be one thousand three hundred dollars (\$1,300)."

<u>Rationale</u>: This addition of "commencing January 1, 2024" is necessary to establish the date the fee for reinstatement of a retired license to active will increase. It will provide lead time in preparing for a fee increase for retired licensees wishing to return to active licensure. This date is the same as the initial licensing fee and initial application fee increases described above. The Bureau also anticipates the January 1, 2024, date to coincide with the expected approval date of this proposed rulemaking.

While the revenue generated specifically from retired licenses returning to active negligibly impacts the Bureau's solvency issues, mirroring the increased fee amount to renewal fees ensures parity among licensees as all licensees would pay the same amount to hold an active license. It would prevent one group of licensees from potentially subsidizing the regulation of another group of licensees.

#### **BUSINESS IMPACT**

The Bureau has made an initial determination that this proposed regulatory action to increase fees would have significant statewide adverse economic impact directly affecting licensees and their businesses including the ability of California businesses to compete with businesses in other states; specifically, professional fiduciaries.

However, without the fee increases, the Bureau will not be able to sufficiently implement the new requirements of AB 1194 or meet its consumer protection mandate. This initial determination is based on the following:

- The fee for an initial application would increase by 50 percent. This amount may be prohibitive for new applicants who may decide to pursue another profession with a lower barrier to entry.
- The fee for an initial license application would increase by 117 percent. This amount may be prohibitive for new applicants who may decide to pursue another profession with a lower barrier to entry.
- The fee for a renewal license application would increase by 86 percent. This amount may be prohibitive for licensees who carry a small case load or who do not meet the threshold number of clients requiring licensure. These licensees may choose not to renew due to the increase, which may negatively impact the bureau's revenue.

The Bureau has made an initial determination that this proposed regulatory action to set an initial license period to one year and omit references to a prorated license fee would not have a significant statewide adverse economic impact directly affecting licensees and their businesses including the ability of California businesses to compete with businesses in other states; specifically, professional fiduciaries.

#### SPECIFIC TECHNOLOGIES OR EQUIPMENT

This regulation does not mandate the use of specific technologies or equipment.

#### ECONOMIC IMPACT ASSESSMENT

This regulatory proposal will have the following effects:

- It will not create or eliminate jobs within the State of California because it is not related to the creation or elimination of employment.
- It will not create new business or eliminate existing businesses within the State of California because it is not related to the creation or elimination of businesses.
- It will not affect the expansion of businesses currently doing business within the State of California because it is not related to the expansion of businesses.
- This regulatory proposal does not affect worker safety, the state's environment, or housing.

Professional Fiduciaries Bureau									
Type Current Fee Proposed Fee Increase Amoun									
Application	\$400	\$600	\$200						
Initial License	\$600	\$1,300	\$700						
Renewal License	\$700	\$1,300	\$600						

The regulations will increase Bureau application and license fees as follows:

The regulations are estimated to result in annual increased costs of approximately \$509,900 to licensees as follows:

Professional Fiduciaries Bureau									
Туре	Annual Population*	Increase Amount	Cost of Increase						
Application	99	\$200	\$19,800						
Initial License	77	\$700	\$53,900						
Renewal License	727	\$600	\$436,200						
<b>Total:</b> \$509,90									

\*Based on 3-year historical data.

#### FISCAL IMPACT ASSESSMENT

The Bureau indicates because the fees are already being assessed and the proposed regulations only increase the fee amount levels, no additional workload costs are anticipated.

The Bureau estimates the proposed regulations will increase revenues by approximately \$509,900 per year as follows:

Professional Fiduciaries Bureau									
Туре	Type Annual Increase Amount Population*								
Application	99	\$200	\$19,800						
Initial License	77	\$700	\$53,900						
Renewal License	727	\$600	\$436,200						
		Total:	\$509,900						

\*Based on 3-year historical data.

The proposed fee levels are projected to result in total annual revenues of \$1,104,600 per year and up to \$11,046,000 over a ten-year period as follows:

	Professional Fiduciaries Bureau - Revenues												
				Years Ongoing									
Туре	Applications Per Year	Fee Amount	1	1 2 3 4 5 6 7 8 9 10 Total									
Application	99	\$600	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$59,400	\$594,000
Initial Licensure	77	\$1,300	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$100,100	\$1,001,000
Renewal Licensure	727	\$1,300	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$945,100	\$9,451,000
	Tota	Revenues:	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$1,104,600	\$11,046,000

The Bureau notes, the proposed fee levels are marginally lower than actual workload and costs to process and approve applications, initial license and renewal license applications as follows:

Professional Fiduciaries Bureau										
Type     Workload     Enforcement     Total     Proposed     Difference       Costs     Allocation*     Costs Per     Fee     Difference										
Application	\$601	\$0	\$601	\$600	(\$1)					
Initial License	\$606	\$705	\$1,311	\$1,300	(\$11)					
Renewal License	\$615	\$705	\$1,320	\$1,300	(\$20)					

cludes: Enforcement & AB 1196 Cost Allocations

While the proposed fee levels are less than actual costs, the Bureau is opting to set the fee levels as a policy decision to better align fees with actual costs and to make the initial and renewal amounts equal.

The estimated enforcement-related allocation of \$705 per applications includes investigation, Attorney General, and anticipated costs resulting from Chapter 417, Statutes of 2021 (AB 1194) as follows:

Professional Fiduciaries Bureau						
Investigation & Attorney General \$18						
AB 1194 BCP - Enforcement	\$387,000					
Total:	\$567,000					
Licensee Population	804					
Enforcement-Related Costs Allocation	\$705					

The proposed fee amounts are required to ensure the Bureau has sufficient resources for costs related to processing applications, issuing initial and renewal licenses, and implementing the provisions of AB 1194.

The Bureau notes, because the inactive and retired license status designation recently became effective in January 2023, the Bureau does not currently have sufficient data to provide an estimate of individuals that may opt to reinstate and does not have fiscal workload or revenue estimates related to license reinstatement at this time.

The Bureau estimates one-time information technology (IT) costs of \$4,000 to update cashiering and accounting software. Any IT costs will be absorbed within existing resources.

The regulations do not result any costs or savings in federal funding to the state.

## UNDERLYING TECHNICAL, THEORETICAL, AND EMPIRICAL DATA

1. Professional Fiduciaries Bureau – Workload Cost Analysis, Spring 2023.

2. Professional Fiduciary Fund Condition Statements – 2023-24 Governor's Budget (status quo) and Proposed Fees (effective January, 2024)

#### **CONSIDERATION OF ALTERNATIVES**

No reasonable alternative to this regulatory proposal would be more effective in carrying out its intended purpose, be as effective, or less burdensome to affected parties.

In addition to the discussion above, set forth below is the alternative which was considered and the reason the alternative was rejected:

• Alternative #1: Not increase fees. This alternative was rejected because it would steadily decrease the Bureau's fund, ultimately resulting in insolvency and insufficient resources to allow the Bureau to comply with the amendments to statute imposed by AB 1194.

#### PROFESSIONAL FIDUCIARIES BUREAU

#### PROPOSED LANGUAGE 16 CCR §§ 4428, 4568, 4575, 4580

#### § 4428. Duration of Initial License Period; First License Renewal Date; Proration of Initial License Fee; Continued Education Requirements for Initial License Period.

§ 4568. Reinstatement of Inactive License to Active Status; Duration of Initial License Period Post-Reinstatement; Reinstatement Fee; Continuing Education Requirements for Initial Period.

§ 4575. Reinstatement of Retired License to Active Status; Duration of Initial License Period Post-Reinstatement; Reinstatement Fee; Continuing Education Requirements for Initial Period.

#### § 4580. Fees.

#### LEGEND

<u>Underlined</u> Indicates proposed amendments or additions to the existing regulation. Strikeout Indicates proposed deletions to the existing regulation.

Amend Sections 4428, 4568, 4575, 4580 of Division 41 of Title 16 of the California Code of Regulations as follow:

# § 4428. Duration of Initial License Period; First License Renewal Date; Proration of Initial License Fee; Continued Education Requirements for Initial License Period.

(a) To adjust the duration of the initial license period setting the renewal date for each licensee, a A professional fiduciary's initial license shall expire twelve (12) months after the license was issued at twelve (12) midnight on the last day of the month in which the second birthday of the licensee occurs after the issuance of the license if not renewed. No license shall be issued for less than twelve (12) or more than 24 months.

(b) The initial license fee shall be prorated as required in Section 4580.

NOTE: Authority cited: Sections 152.6 and 6517, Business and Professions Code. Reference: Sections 134, 152.6 and 6541, Business and Professions Code.

Proposed Text Fee Increase and Initial Licensure Period

#### § 4568. Reinstatement of Inactive License to Active Status; Duration of Initial License Period Post-Reinstatement; Reinstatement Fee; Continuing Education Requirements for Initial Period.

(a) Except as provided in subdivision (d), on or before the date that is 10 years after the date on which a license was placed in an inactive status, a licensee may reinstate the inactive license to active status, if it is not expired under Section 4567, by following all of the procedures in subdivision (b). After that date, a licensee seeking to reinstate their inactive license shall be subject to the same requirements, including retaking the licensing examination, as an applicant for initial licensure.

(b) To reinstate an inactive license to active status, a licensee shall do all of the following:

(1) In the one-year period immediately before requesting reinstatement, earn a minimum of fifteen (15) hours of continuing education credit from approved education courses as provided in Section 4442, including at least 2 hours of continuing education credits in ethics for fiduciaries, as required in subdivision (b)(2) of that section.

(2) Submit to the Bureau an affidavit, signed under penalty of perjury, that the licensee has completed the continuing education courses required by paragraph (1). The licensee shall maintain and disclose evidence supporting this statement as provided in Section 4452.

(3) File with the Bureau an updated annual statement. The annual statement shall be filed with the Bureau in the same manner as the licensee would file an annual statement for renewal of an active license.

(4) Submit to the Bureau the reinstatement fee specified in subdivision (f) of Section 4580.

(c)(1) The initial license period after an inactive license is reinstated to active status shall be <u>twelve (12) months</u> adjusted as provided in Section 4428 in order to set the renewal date for each licensee.

(2) For the initial license period after reinstatement, each licensee shall comply with the continuing education requirements for an annual renewal period pursuant to Section 4442.

(d) Reinstatement of an inactive license under this section is subject to denial pursuant to Section 125.3 or 494.5 of the Business and Professions Code or as otherwise provided by law.

Proposed Text Fee Increase and Initial Licensure Period Note: Authority cited: Sections 462, 6517 and 6592, Business and Professions Code. Reference: Sections 125.3, 134, 152.6, 462, 494.5, 6538, 6561 and 6592, Business and Professions Code.

# § 4575. Reinstatement of Retired License to Active Status; Duration of Initial License Period Post-Reinstatement; Reinstatement Fee; Continuing Education Requirements for Initial Period.

(a) Except as provided in subdivision (d), on or before the date that is 5 years after the date on which a license was placed in a retired status, a licensee may reinstate the retired license to an active status by following all of the procedures in subdivision (b). After that date, a licensee seeking to reinstate their retired license shall be subject to the same requirements, including retaking the licensing examination, as an applicant for initial licensure.

(b) To reinstate a retired license to active status, a licensee shall do all of the following:

(1) In the one-year period immediately before requesting reinstatement, complete the amount of approved continuing education courses required by Section 6538 of the Business and Professions Code, as determined under Section 4442, including at least 2 hours of continuing education credits in ethics for fiduciaries, as required in subdivision (b)(2) of that section.

(2) Submit to the Bureau a statement, signed under penalty of perjury, that the licensee has completed the continuing education courses required by paragraph (1). The licensee shall maintain and disclose evidence supporting this statement as provided in Section 4452.

(3) File with the Bureau an updated annual statement. The annual statement shall be filed with the Bureau in the same manner as the licensee would file an annual statement for renewal of an active license.

(4) Submit to the Bureau the reinstatement fee specified in subdivision (g) of Section 4580.

(c)(1) The initial license period after a retired license is reinstated to active status shall be <u>twelve (12) months</u> adjusted as provided in Section 4428 in order to set the renewal date for each licensee.

(2) For the initial license period after reinstatement, each licensee shall comply with the continuing education requirements for an annual renewal period pursuant to Section 4442.

(d) Reinstatement of a retired license under this section is subject to denial pursuant to Section 125.3 or 494.5 of the Business and Professions Code or as otherwise provided by law.

Note: Authority cited: Sections 494.5, 6517, 6542 and 6592, Business and Professions Code. Reference: Sections 125.3, 134, 152.6, 494.5, 6538, 6542, 6561 and 6592, Business and Professions Code.

#### § 4580. Fees.

The following fees are established:

(a) The application fee for a professional fiduciary license shall be four hundred dollars (\$400). <u>Commencing January 1, 2024, the application fee for a professional fiduciary</u> license shall be six hundred dollars (\$600).

(b) For applicants who pass the examination described in section 4500 prior to January 1, 2024, the The initial license fee shall be six hundred dollars (\$600) for the first twelve (12) months plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period to set the renewal date for each licensee as provided in Section 4428. For applicants who pass the examination described in section 4500 on or after January 1, 2024, the initial license fee shall be one thousand three hundred (\$1300).

(c) <u>For licenses which expire prior to March 31, 2024, the The</u> renewal fee for a license, except for an inactive license, shall be seven hundred dollars (\$700). <u>For licenses which</u> expire on or after March 31, 2024, the renewal fee for a license, except for an inactive license, shall be one thousand three hundred dollars (\$1,300).

(d) The delinquency fee for a license shall be one hundred and fifty dollars (\$150). Delinquency fees shall not apply to a license placed in an inactive or retired status pursuant to Section 4564 or 4572 of this Division.

(e) The fee for a duplicate or replacement license shall be twenty-five dollars (\$25).

(f)(1) The fee for placement of a license in an inactive status shall be three hundred and fifty dollars (\$350).

(2) The renewal fee for an inactive license shall be three hundred and fifty dollars (\$350).

(3) The fee for reinstatement of an inactive license to active status shall be seven hundred dollars (\$700) for the first twelve (12) months plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period after reinstatement to set the renewal date for each licensee as provided in subdivision (c) of Section 4568. Commencing January 1, 2024, the fee for reinstatement of an inactive license to active status shall be one thousand three hundred dollars (\$1,300).

(g)(1) The fee for placement of a license in a retired status shall be three hundred and fifty dollars (\$350).

(2) The fee for reinstatement of a retired license to active status shall be seven hundred dollars (\$700) for the first twelve (12) months plus a prorated amount of the renewal fee required in subdivision (c) to adjust the duration of the initial license period after reinstatement to set the renewal date for each licensee as provided in subdivision (c) of Section 4575. Commencing January 1, 2024, the fee for reinstatement of a retired license to active status shall be one thousand three hundred dollars (\$1,300).

Note: Authority cited: Sections 462, 6517, 6542 and 6592, Business and Professions Code. Reference: Sections 121.5, 122, 134, 152.6, 163.5, 6533, 6541, 6542 and 6592, Business and Professions Code.